

ONTARIO EAST



DIRECTORY

Discover why logistics companies
invest in **Eastern Ontario**

2012



ONTARIO EAST
ECONOMIC DEVELOPMENT



ontarioeast.ca



Tim Hortons is building a new \$45 million 130,000-sq. ft. facility to serve 650 restaurants in eastern Ontario and Quebec, triple the size of the existing facility.

Ontario East – Your connection to customers and supply chains

- An established and growing logistics hub
- A strategic location
- Rapid speed to markets in Eastern and Central Canada and NE USA
- A loyal and skilled workforce

These are just some of the many advantages enjoyed by companies such as Walmart (SCM), Black & Decker, Sears Canada, Shoppers Drug Mart, Sysco, McKesson and now Target.

Efficient and cost effective access to your markets and supply chains

Ontario East serves Canada's three largest markets in Montreal, Ottawa and Toronto as well as those in Eastern Canada and North Eastern USA with 50 million people within 500 miles. There is overnight surface delivery to 62% of Canadians. More than half of North America's industrial markets can be reached within a day's truck run.

Ontario East has 380 miles of four and six-lane, limited access freeways, including Highway 401, the backbone of the Québec City to Windsor/Detroit Corridor. Our three, under-utilized USA bridge crossings include

the Lansdowne/Alexandria (Thousand Islands Bridge), connecting to Interstate 81. In the NAFTA Rail corridor, there are two class I rail lines through CN and the Canadian Pacific Railway and many short-line railroads.

Ontario East is strategically located between Eastern Canada's two largest inland ports in Toronto and Montréal. International cargo airports are in or adjacent to our region.



ONTARIO EAST

DIRECTORY

Discover why **logistics companies**
invest in Eastern Ontario

2012

730 Permit Services Inc.

2085 Shanly Road, Exit 730
PO Box 775
Cardinal, ON
K0E 1E0

Gilles Dallaire, Vice President
613-657-1244
gdallaire@730permitservices.com
www.730permitservices.com

730 Permit Services has developed strong relationships with both Canadian and United States transportation authorities and our experts have detailed knowledge of the filing systems for permits, accounting, and audits.



8-Wing/CFB Trenton

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K0K 3W0

Lieutenant-Colonel David Cochrane, Wing Commander
613-392-2811
www.cgpsa.ca

Canada's largest Canadian Forces Air Base is available for commercial flights for passenger & cargo uses, by prior arrangement with DND. Quinte businesses can use 8 Wing CFB Trenton to access customers, head office officials, suppliers and other business contacts.



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K0A 2R0

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arjean1@hotmail.com

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K0C 1A0

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All-Can Pro Logistics Inc.

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Kelly Noble, General Manager
613-345-2647
info@allcan3pl.com
www.allcan3pl.com

Third-party warehousing based logistics firm providing full service inventory management, pick, pack, fulfillment and most other value added services needed for goods moving through the supply chain.



All-Can Pro Logistics Inc.

57 Cannifton Road
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K8N 4V1

Peter Hill, Customer Development
613-966-0796
info@allcan3pl.com
www.allcan3pl.com

Third-party warehousing based logistics firm providing full service inventory management, pick, pack, fulfillment and most other value added services needed for goods moving through the supply chain.



Amer Sports Canada Inc.

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www.amercanada.com

Amer Sports is a sporting goods company with internationally recognized brands including Salomon, Wilson, Atomic, Arc'teryx, Mavic, Precor and Suunto.



Warehousing



Distribution Centres



Rental Services



Third Party Logistics



Support Services



Transportation



Moving and Storage

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K6H5V2

Jenny Smith-Lapointe, Team Leader
Logistics
613-966-3525
lapointej@americanstandard.com
www.americanstandard.com

Distribution centre and manufacturer of acrylic bathtubs and whirlpool tubs for new construction and/or bathroom renovations.



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www.beauroc.com

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www.rentxtrans.com

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Canadian National Railway Company

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Ernie Longo, Manager Real Estate and Business Development
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ernie.longo@cn.ca
www.cn.ca

The Canadian National (CN) railway provides freight & express service across North America, including overnight express service to Toronto & Montreal as well as intermediate points.



Canadian Pallet Council

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Warehousing



Distribution Centres



Rental Services



Third Party Logistics



Support Services



Transportation



Moving and Storage



BAY OF QUINTE REGION

**Seeking a high-value location?
Join our business cluster-and grow.**

The Bay of Quinte region located in Ontario, Canada embraces rich agricultural land and vibrant communities on the north shore of the Bay of Quinte including the City of Belleville, the City of Quinte West (Trenton) and the Municipality of Brighton.

Bay of Quinte hosts dynamic and growing logistics, food processing, packaging, and advanced manufacturing sectors. People here make and ship products throughout North America while enjoying an enviable quality of life in a fine natural setting. Companies can partner and grow here, and our local college features leading edge, industry focused training programs. The Bay of Quinte region offers the aerospace and construction sector exciting opportunities at Canada's largest air force base, 8 Wing CFB Trenton, which includes new infrastructure investment worth over a billion dollars.

KEY SITE SELECTION FACTORS

- Population: 101, 770
- Established manufacturing base and support services
- Fully serviced, investment-ready business parks
- Superior labour force: available well-trained, productive, strong work ethic, low turnover & absenteeism
- Proactive development and approval process with no industrial development charges
- Ideal location offering a competitive advantage in costs

EXAMPLES OF BAY OF QUINTE

Private Sector Companies

Kellogg Company.....	Breakfast cereal manufacturer
Exxon Mobil.....	Packaging products
Sears Canada.....	Distribution centre
Nestle Canada Inc.	Frozen and dry mix food product
Halla Climate Control.....	Automotive air conditioning systems
Bioniche Life Sciences.....	R&D and manufacturing of pharmaceuticals



Chris King

Chief Executive Officer
Quinte Economic Development
Commission
284B Wallbridge-Loyalist Rd
PO BOX 610 Belleville,
ON K8N 5B3
Tel: 613-961-7990
Toll Free: 1-866-961-7990
chris@QuinteDevelopment.com





BROCKVILLE

Brockville, City of the 1000 Islands

Brockville is famous for location, picturesque beauty and base of many multinational firms. The community is a World Health Organization Designated Safe Community and is within an enviable United Nations Biosphere Reserve. Brockville is also a transportation hub on super Highway 401, being centrally located in the Montreal Toronto economic corridor, an hour from the Nation’s Capital region.

The community is also accessible and connected by two international bridges, minutes away and with both CNR and CPR Rail services including VIA passenger service. Brockville is also a heritage community being Ontario’s oldest incorporated municipality offering the charm and ambiance of resort living and a quality lifestyle.

The loyalty and availability of the skilled workforce and the creative talent of its people, offer a significant competitive advantage for business investment.

Just the Facts:

Demography/Weather

Total Population.....	24,029
Total Regional Population (within 30 minutes).....	107,893

Economy

Average Household Income	\$60,700
Average Unemployment Rate	6-7%

Education

Adults with High School Educaiton	86.3%
Adults with College or University Diploma	53.7%

Housing

Average 3 Bedroom detached Bungalow	\$199,44
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Dave Paul

Director of Economic Development
City of Brockville
1 King Street West
Brockville, ON K6V 7A5
Tel: 613-342-8772
dpaul@brockville.com



Canlyte, A Division of Philip's Electronics Ltd.

525 Education Road
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K6H 6C7

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caroline.dexter@philips.com
www.canlyte.com

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Chill Chain Logistics

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Warehousing



Distribution
Centres



Rental
Services



Third Party
Logistics



Support
Services



Transportation



Moving and
Storage

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K9A 3T1

Shawn Hicks, CEO
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info@cpswoodproducts.com
www.cpswoodproducts.com

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www.crossborder.net

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Warehousing



Distribution Centres



Rental Services



Third Party Logistics



Support Services



Transportation



Moving and Storage

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Al McInroy, Terminal Manager
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amcinroy@erbgroup.com

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Rory Evans
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Tony Ferrusi
613-384-8710

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K7M4H5

Stewart Findlay, President
613-384-5331
info@findlayfoods.com
www.findlayfoods.com

Warehousing and distribution of food products in Southeastern Ontario.



Giant Tiger Wholesale Inc.

240 Laurier Blvd.
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John Jones

www.gianttiger.ca

Giant Tiger is a Canadian family discount store and operates a distribution centre in Brockville.



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Warehousing



Distribution Centres



Rental Services



Third Party Logistics



Support Services



Transportation



Moving and Storage

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Bolivia Vilagut, Assistant Manager
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bolivia.vilagut@interfaceflor.com
www.interfaceflor.ca

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dcook@itsinc.on.ca
www.itstruck.ca

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www.itstruck.ca

Transport company offering short and medium haul transportation including full and less than truck load services.



Warehousing



Distribution Centres



Rental Services



Third Party Logistics



Support Services



Transportation



Moving and Storage



CORNWALL

Cornwall is a modern city with a healthy mix of business opportunities, affordable housing, and world-class amenities.

It's a place where you can succeed. Cornwall is turning heads as new investments in infrastructure combine with a fast-growing economy led by companies in the logistics, service and food sectors.

A key factor in the City's growth is the low cost of doing business - an advantage that begins the moment you buy land, and extends through to building, development and everyday operating costs.

Cornwall's strategic location on Highway 401 combines rail and sea transport options with a bridge to the USA, making it a great choice for Eastern North American distribution operations.

Key Site Selection Factors

Population.....	45,595
Regional Population (within 130 km).....	5 million
Business Park.....	\$20,000/serviced acre
Development Charges.....	\$0.00 (none)
Average House Sale Price.....	\$145,000

Top 5 Logistics Sector Companies

SCM.....	Walmart Distribution Centre
Matrix.....	Shoppers Drug Mart Distribution Centre
Benson.....	Distribution Centre
Minimax Express.....	Transportation
Seaway Express.....	Transportation



Bob Peters
Senior Development Officer
City of Cornwall
100 Water Street - Suite 104
Cornwall ON
K6H 6G4
613-933-0074
bpeters@cornwall.ca



Choose Cornwall

Cornwall is a place where you can succeed, and where your family will thrive

ChooseCornwall.ca



LENNOX & ADDINGTON

An entrepreneurial spirit is visible throughout Lennox and Addington County as creative and innovative people are thriving. Home to some of Eastern Ontario’s most successful business people, L&A is leading the way to entrepreneurial success.

Located midway between Toronto, Montreal, and Ottawa, L&A County has a business-oriented environment suitable for any business. With its diverse business culture, L&A cultivates the growth and development of various industries-retail, manufacturing, trade, and agriculture sectors are all prosperous.

The efficiency of L&A’s economy also allows members of the community to relax and escape the demands of a successful business. Taking part in our premier recreational opportunities after work will introduce you to the dynamic lifestyle L&A has to offer. Fishing, hiking, skiing, and golfing are only a few activities to help you relieve any pent up stress.

OUR MUNICIPALITIES

- Town of Greater Napanee
- Loyalist Township
- Stone Mills Township
- Addington Highlands Township

Key Site Selection Factors

Population.....	40, 542
Regional Population (within 30 minute drive).....	300, 000
Average Price of Serviced Industrial Land.....	\$30, 000/acr
Average House Sale Price.....	\$185, 000
Capital Costs.....	20% of Toronto costs
Top 5 PrivateSector Companies	
Goodyear Canada.....Tire Manufacturing	
Strathcona Paper.....Paper Board Manufacturing	
Bombardier Transportation.....Transit R&D Facility	
Lafarge Canada.....Cement Manufacturing	
GT Machining & Fabricating Ltd.....Advanced Manufacturing	



Stephen Paul
Manager, Economic Development
County of Lennox & Addington
97 Thomas Street East
Napanee, ON K7R 4B9
Tel: 613-354-4883 ext. 234
spaul@lennox-addington.on.ca



J. Verbruggen Trucking Limited

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Bob Verbruggen, Operations Manager
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Gilles Richer, President
613-528-4203
richer@sympatico.ca



Jackson Transportation Ltd.

2565 County Road 11
Selby, ON
K0K 2Z0

Gary Jackson, President
613-388-2617

General freight transport.



Jade Transportation

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Perth, ON
K7H 3P1

Jim Doyle, President
613-267-1995



Jaes Distributors

RR #4
Millhaven, ON
K0H 2H0

Janis Smith, Owner
jaesdist@on.aibn.com

Promotional product distributor.



Jed Express Ltd.

11060 County Road #3
South Mountain, ON
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Ed Duncan, President
613-989-2838
edwin@jedexpress.com
www.jedexpress.com

International trucking throughout the Northeastern United States and Eastern Canada.



KBD Transportation & Storage

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MOVING AND STORAGE AND TRANSPORTATION KBD Transportation specializes in long-haul trucking movements throughout Canada and the continental U.S.A. Container (B-train) Division, Dry Van Division, Flatbed Division.



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LMB Transport Inc.

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Len Brown, Operations Manager
613-968-7541
dispatch@lmbtransport.com

Transportation Company.



Loomis Express

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David Joyce, VP Finance & Administration
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djoyce@shipmnts.com
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Meyers offers overnight LTL within Ontario and Western Quebec. Terminals in Brockville, Cobourg, Cornwall, Kingston, Lindsay, Montreal, Ottawa, Peterborough and Toronto.



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Penske Truck Leasing

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Warehousing



Distribution Centres



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Third Party Logistics



Support Services



Transportation



Moving and Storage



NORTHUMBERLAND

Northumberland County is a thriving Eastern Ontario community of seven diverse, yet complementary municipalities located directly on Highway 401 within an hour's drive of Toronto. It is a growing area fueled by an already diverse industrial, commercial, and agricultural economic base. The combination of location and exceptional quality of life are attracting an increasing number of people to Northumberland.

Northumberland County is made up of seven municipalities:

Township of Alnwick-Haldimand, Township of Hamilton, Municipality of Brighton, Municipality of Port Hope, Town of Cobourg, Municipality of Trent Hills, and Cramahe Township. Northumberland County is strategically located between Toronto and Montreal on Highway 401 within a few hours of low-traffic U.S. border crossings. There are numerous freight and shipping companies that provide local, national and international services; rail services provided by Canadian National, Canadian Pacific Railway, and Via Rail (passenger). Northumberland County also has access at the Port of Oshawa with direct access to Lake Ontario and the St. Lawrence Seaway, which serves ships of all sizes; is only 2 km from Highway 401 and has access to CN and CP railway.

Just the Facts

- Northumberland population: 80,963 (2006), within 30 minutes: 1,005,832 (2006)
- Ontario produces more than 200 agricultural commodities and is a world leader in food technology research and development
- Ontario's agri-food sector has exports worth \$8.6 billion USD annually, accounting for 28% of Canada's total annual agri-food exports.
- Food industry in Eastern Ontario has far higher proportion of large multinational firms than any other food-processing cluster in Ontario
- Ratio of large to medium size firms is four times greater in Eastern Ontario than the rest of the province

Companies already in the area:

Curtis Chicks – Maple Lodge Farms	Empire Cheese
Bakkavor	Sprucewood Brands
Weetabix	Weston's
Archer's Poultry	



Dan Borowec

Director, Economic Development & Tourism
 Northumberland County
 Economic Development & Tourism
 600 William St
 Cobourg, ON K9A 3A5
 Tel: 905-372-0144
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LOCATION: Eastern Ontario, Canada, halfway and within an hour of the heart of Ottawa, the nation's capital, and the city of Kingston. Approximately midway, and within 3-4 hours, of Toronto and Montreal. Within 1-2 hours of three border crossings to the United States. Close to Highways 401, 416 and the Trans Canada highway. Located halfway along the historic Rideau Canal, a UNESCO World Heritage Site.

POPULATION: Approximately 8,800. Within 40 minutes - 93,000 plus.

LABOUR POOL: Large labour force in region. Within 40 minutes - approximately 50,000. Many manufacturing workers.

TRANSPORTATION: A hub for the regional network. Rail services. A transport and warehousing company is located here. Municipal airport with 4000-foot paved runway; within one hour of an international airport.

ECONOMIC ACTIVITY: A regional manufacturing, retail and services centre. Also an active tourist community.

E-SERVICE: Well wired community. High speed Internet, fiber optics.

EDUCATION: Served by quality elementary and secondary schools, college training services, and is central and within an hour of several city-based universities and colleges.

COMMUNITY SERVICES: Municipal police service and fire department. Excellent public works services. Plenty of sports and recreational opportunities.

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MEDICAL: Excellent hospital, ambulance services, variety of other medical services available.

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Contact: Bob Cheetham

Director of Economic Development
Town of Smiths Falls
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Tel: 613-283-4124 ext. 1107
bcheetham@smithsfalls.com

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dicks_greg@timhortons.com
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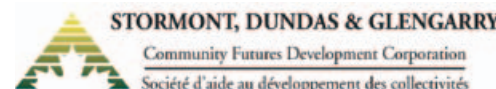
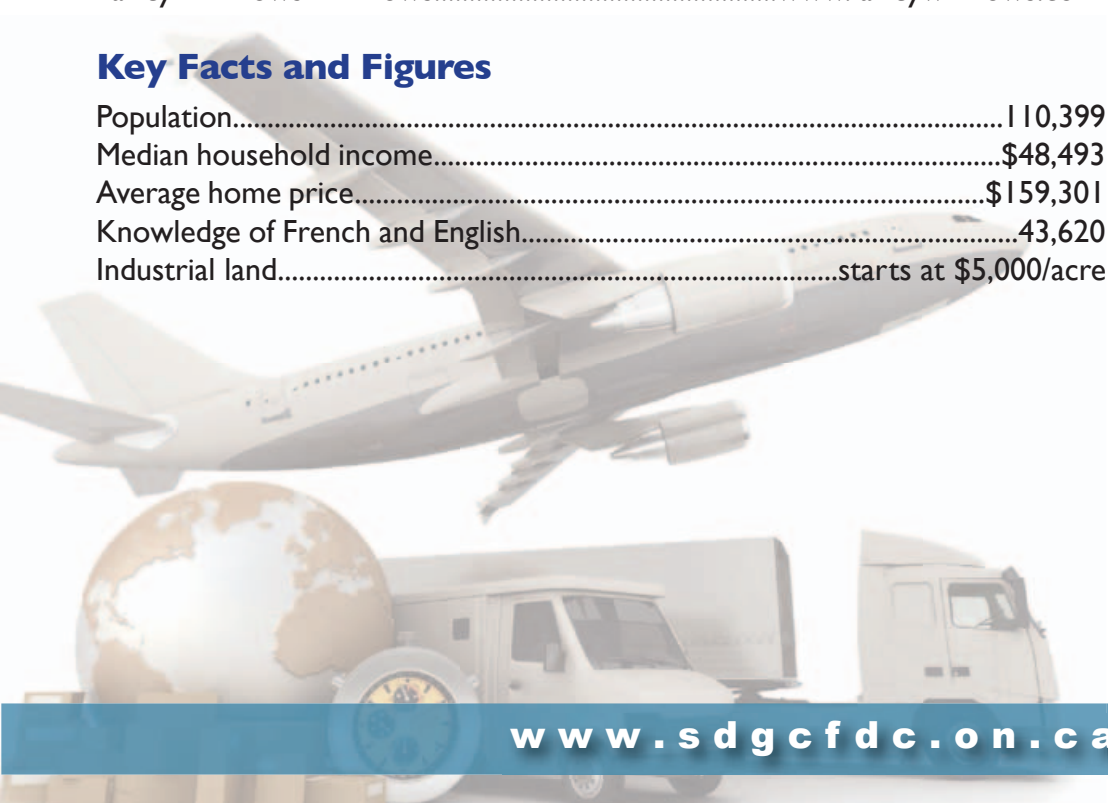
Key Facts and Figures

Population.....110,399
Median household income.....\$48,493
Average home price.....\$159,301
Knowledge of French and English.....43,620
Industrial land.....starts at \$5,000/acre



Joyce Gravelle

Economic Development Officer
SD&G Community Futures
Development Corporation
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WESCO

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Centres


Rental
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Cornwall Business Park

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